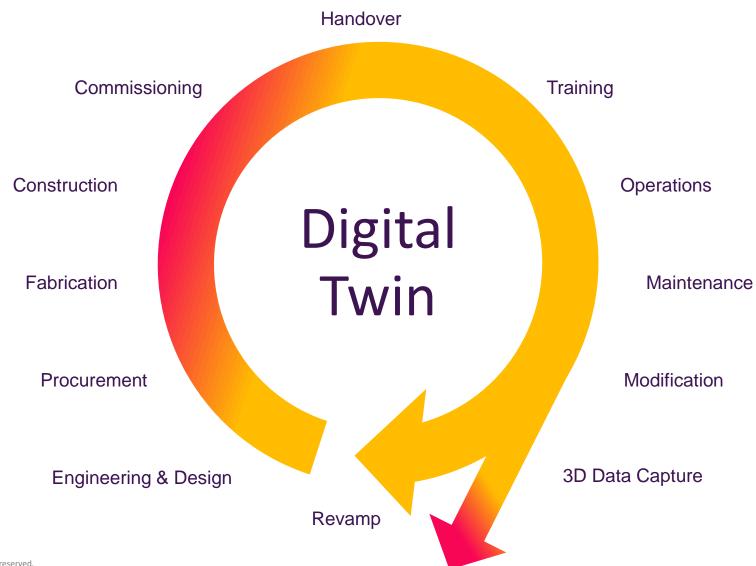
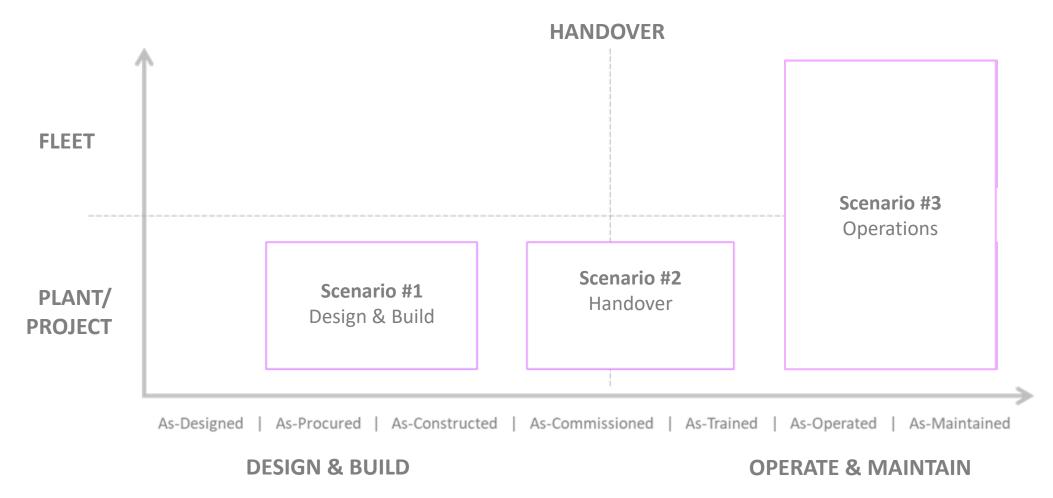
AVEVA Asset Information Management





Typical Scenarios





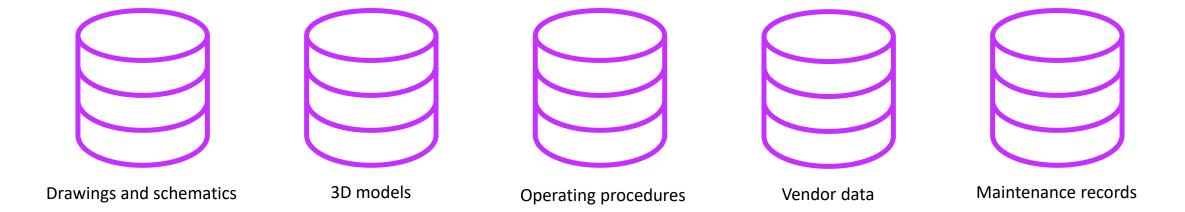
Scenario 3: Operations



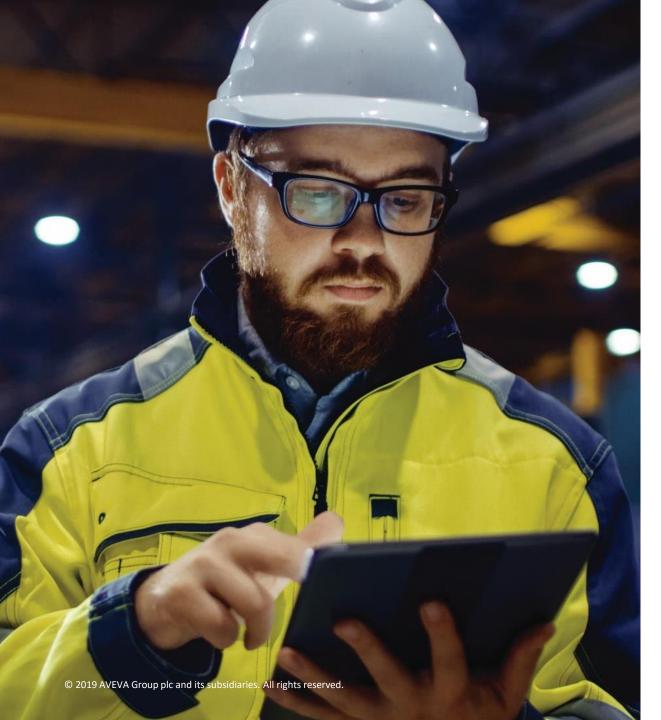
Data silos

Disconnected information in multiple systems and formats

- Different user experiences/training
- Time to find and aggregate
- Alignment/trust







Trusted information

Accurate decision making relies on being able to find the correct information, at the right time

 "Once a perception that data quality is poor has been established, it can be a very difficult perception to correct."

Ref. IAM Institute

Asset Information, Strategy, Standards and Data Management SSG

 Businesses with poor asset information management processes are found have total business expenditures up to 5% higher.

Ref. IAM Institute

Asset Information, Strategy, Standards and Data Management SSG

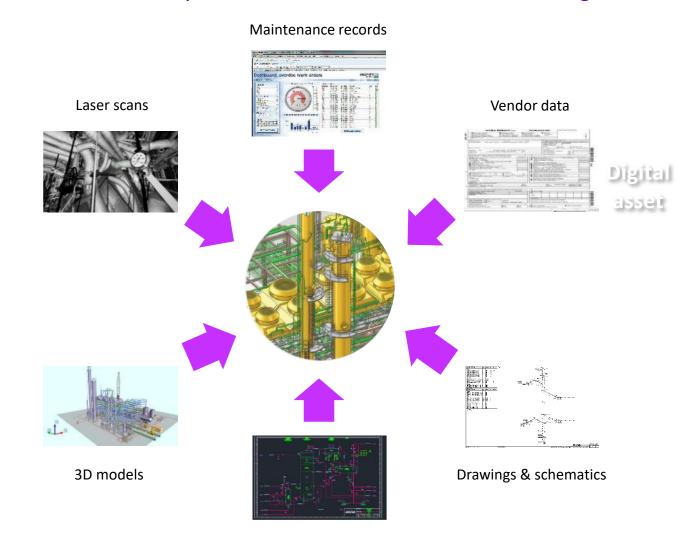
 "The cost of poor asset information equates to 1.5% of sales revenue p.a."

Ref. NIST Study / SAP-Centric EAM



Information standards

Lack of standardization undermines the ability to correlate different data sources and get actionable insights



Solution overview



Mission

Deliver actionable, contextualized information to transform your ability to make faster and more reliable decisions, and improve your operational safety, asset integrity and reduce your project risk



Enterprise scalable, managed and secure



Rapid access to trusted asset information



Aggregate and maintain



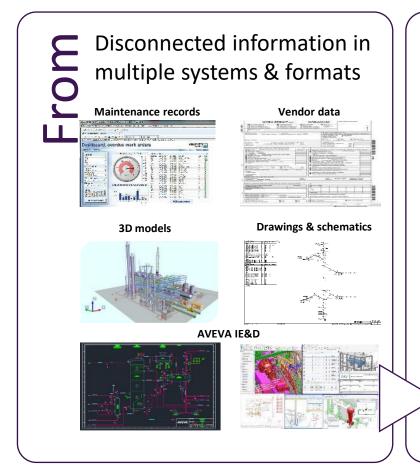
Visualize context

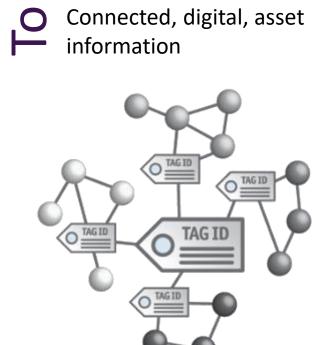


Ability to remediate information



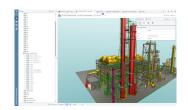
Creating the Digital Twin





Fast, easy access to connected asset information at any time

- Browse
- Navigate
 - Search
 - View
 - Check







Capabilities



Cloud and SaaS enabled

Secure and simple access via a subscription



Fast time to value

Quick to deploy and minimal configuration required



Scalable and performant

Deploy at scale across your fleet, not be poke for each facility



Empowered teams

Transparency and 360° view of data is the bedrock of collaboration



Aggregate information

Eliminate data silos and make information available in one place

Visualization in context

View your data, documents, and 3D models via a web browser, whatever the source



Adapts to the data you have rather than force you to adapt your data

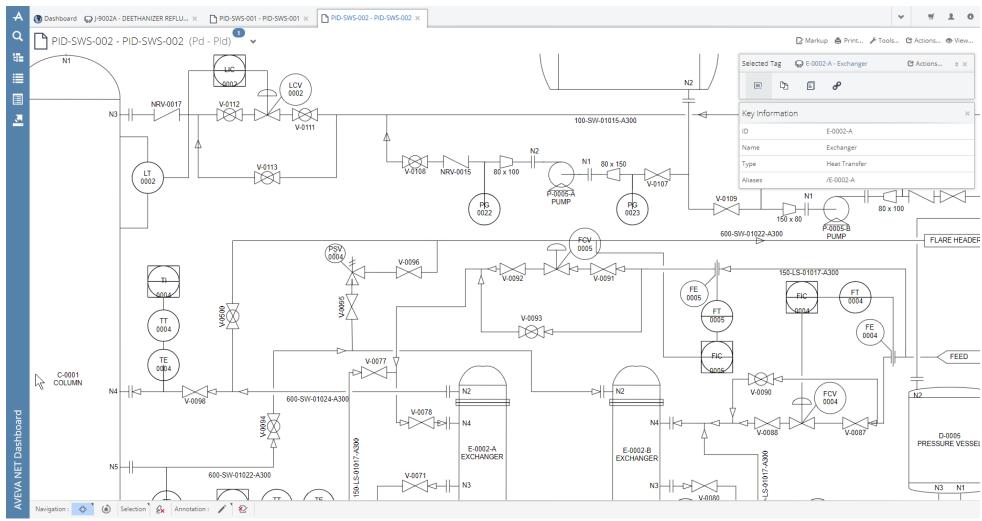
Discovery of insights

Discovery of connections in your data helps uncover new insights



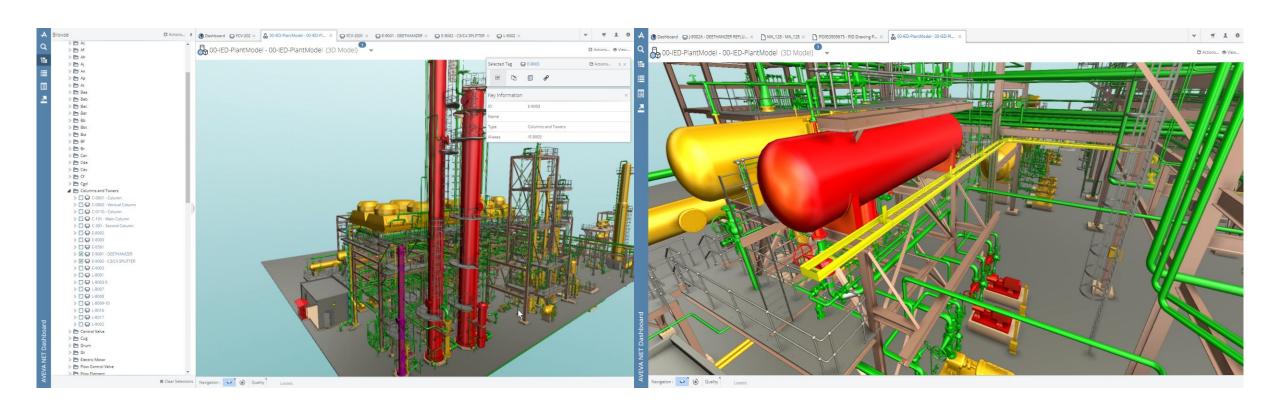


2D Visualization



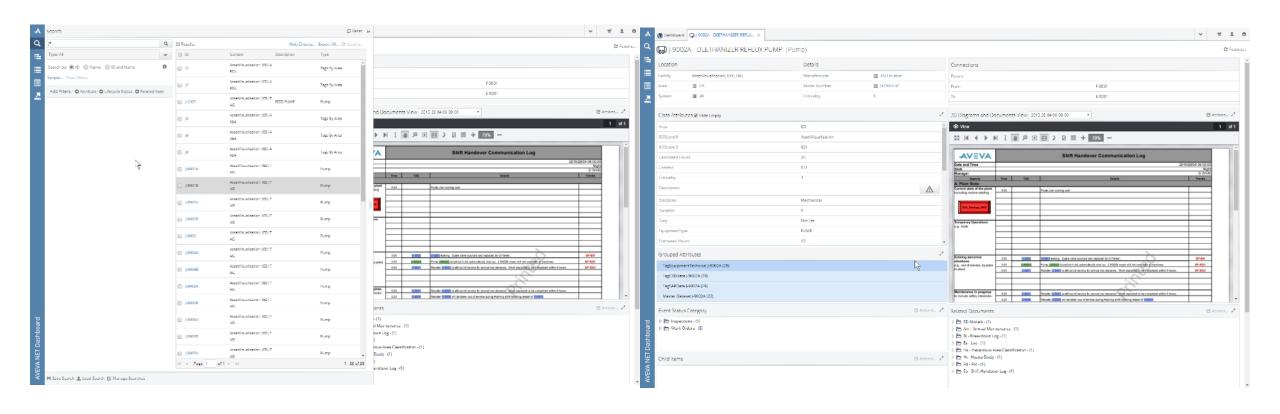


3D Visualization





Powerful search capabilities

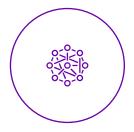




Business value



What does this mean to your workforce?



COLLECT

Aggregate information from different sources



DISCOVERY

Automatic detection of relationships and associations in your data



VISUALIZE

View data, drawings,
documents, and 3D. With
the context and
connections between
them clear



REPORT

Discover information gaps and report on project evolution

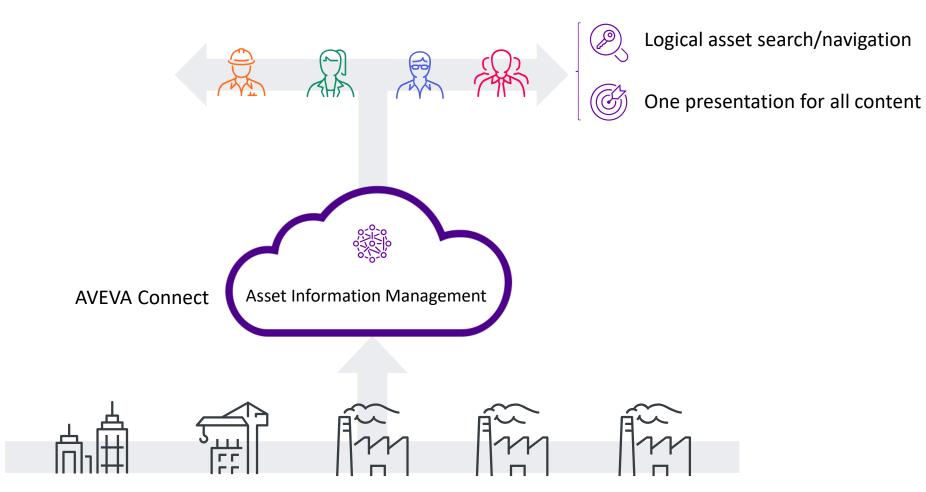


INSIGHTS

Gain the insights necessary for informed, good decision making

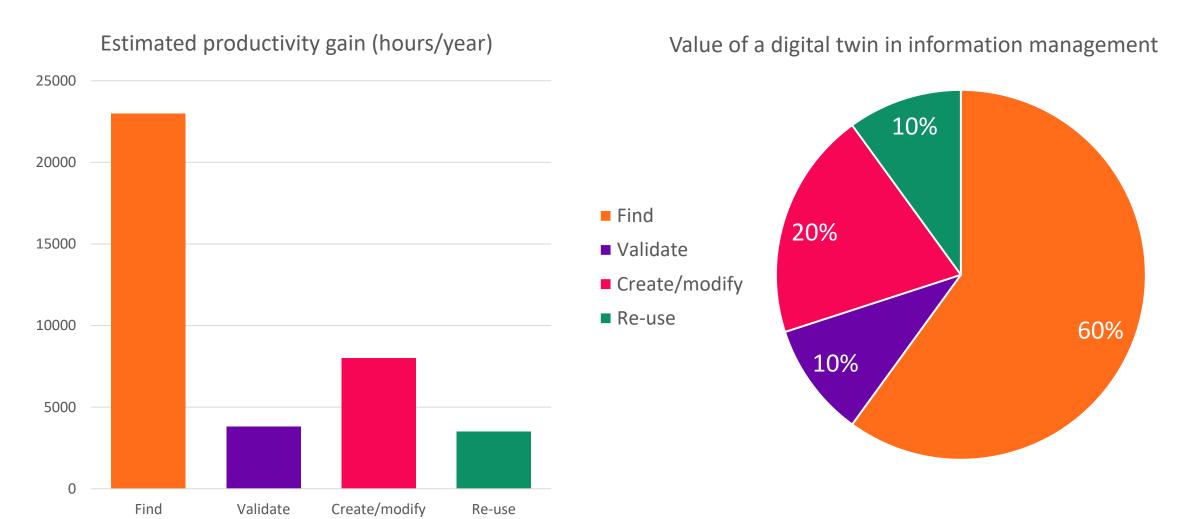


Unlocking isolated information



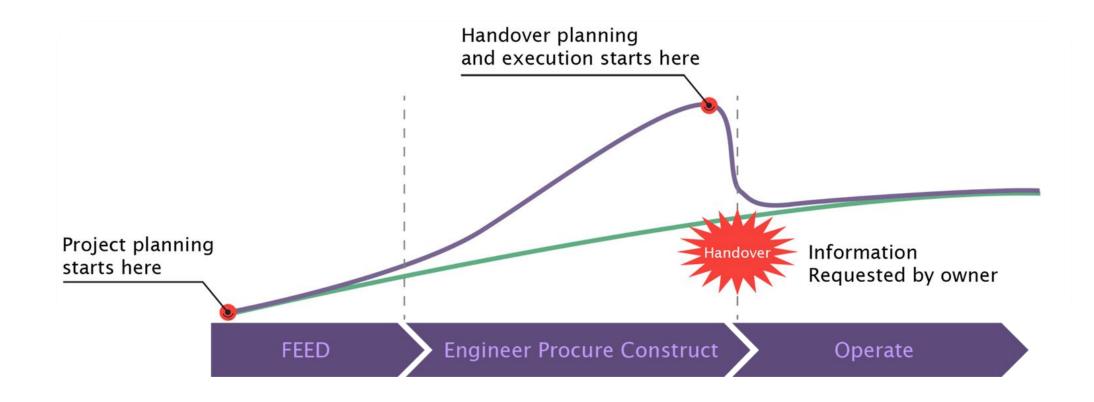


Returning time



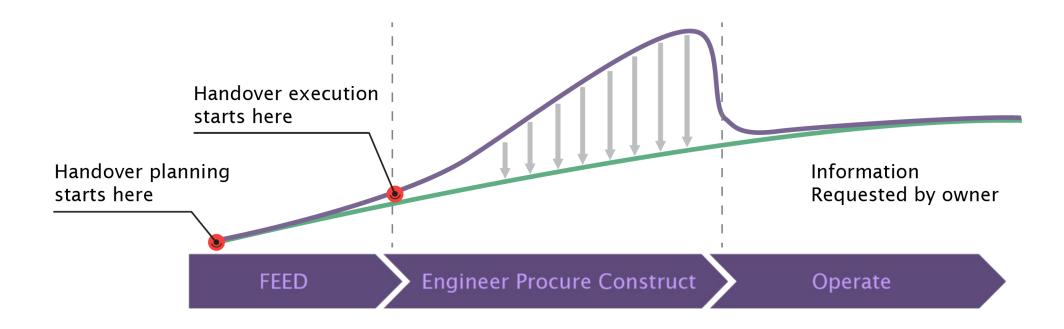


Traditional Handover





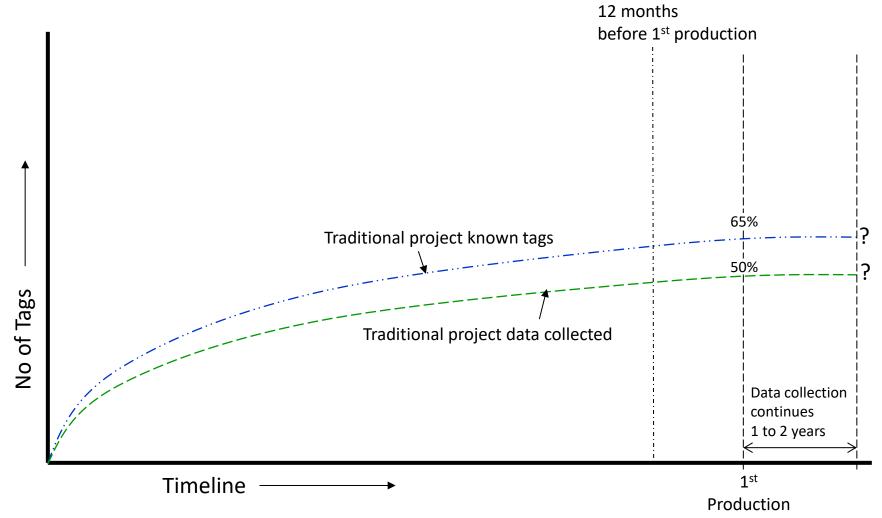
Progressive Handover



"Incremental handover" based on data maturity and quality Progressive monitoring of information quality standards

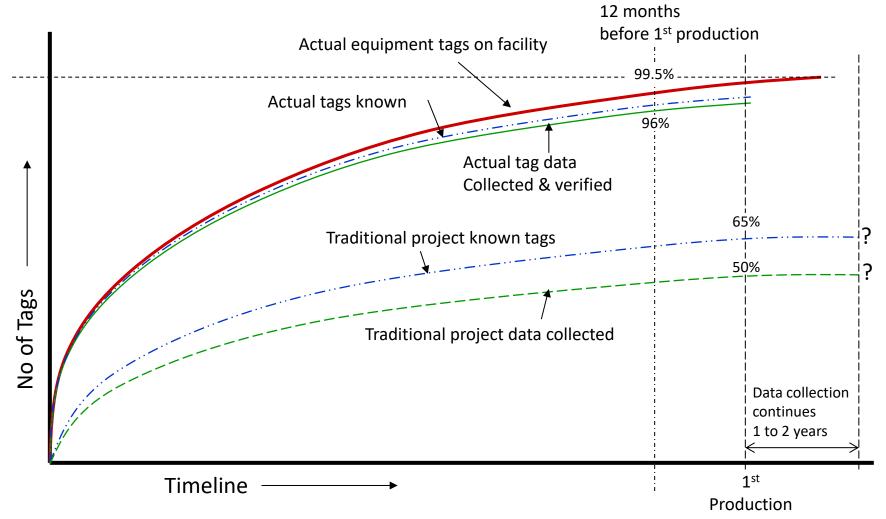


Progressive Handover – Completion Analysis





Progressive Handover – Completion Analysis





Major Capital Projects - Commission & Handover

From 50% of project data collected at first production

To 95% of Tag data collected and verified



AVEVA is the leader in information management



Proven and reliable solutions with REAL results



Long-term mission un-wavered with continued investment in product development towards cloud



An established and broad customer base



Successful project execution at enterprise scale



Open, information agnostic technology delivered through our proven global delivery network



Case studies



Damodar Valley Corporation



Challenges

- Absence of digital information about their operating plants, resulting in serious problems in accessing plant engineering information for operations
- Overriding need to build a Digital Asset for their existing assets

Solution

DVC is using AVEVA Asset Information Management for:

- Ensuring information integrity and robust version control as designs progress
- Handling interface engineering between civil/structural, electrical, mechanical, control and instrumentation disciplines
- Collation of all information from different source systems and other third parties for increased project efficiency and operational control
- Enabling capture and recording of historical information on failures and leakages for risk assessment

- Expanded new technology to new build scenarios → 15-20% lead time/cost reduction
- Unplanned outage reduced by 38%
- Information retrieval period was 24-48 hrs for skilled person. Now, information is accessible in real-time to 300 people, across 6 locations



Petroleum Development Oman



Information management returns time to workers

Challenges

- Poor information management: laborious and slow searches for information were holding back operational performance.
- Critical information stored in in a wide variety of formats, among various repositories and systems across the organization.
- Hard to keep as-built drawings updated after the completion of modification work on a plant which had obvious safety implications.
- Avoid potentially poor decisions that could endanger both the plant and its personnel.

Solution

PDO is using AVEVA Asset Information Management for:

- Enabling accurate and detailed asset information visualization across the organization.
- Providing users with access and navigation across a digital version of their plant.

- Engineers can quickly search for a tag and find all its related information, such as process drawings, manuals, specifications or maintenance history.
- 5% of total worker's time saved on searching for information = 10,000 worker days. This is the equivalent of finding an extra 50 skilled workers at no extra cost to the business.



Supermajor O&G company partners with AVEVA

Global digitalization of operating assets

Challenges

- Information silos have made it difficult to find trusted asset information in a timely manner which has hampered decision making
- · Asset portfolio ranges from mature and rudimentary to brand new and very sophisticated
- 325+ Assets | 9+ Business Units | 10,000 users expected

Solution and Benefits

- Standard, templatized approach can be applied consistently to Upstream, Downstream and Refinery assets
- Rolled out at a Business Unit level rather than at the asset level
- Continuous deployment of new capabilities with no disruption to end users

- All assets have been brought up to a minimum baseline Digital Twin state
- Users have achieved higher levels of situational awareness and have been able to make decisions faster by accessing information in context
- Inspections and maintenance activities can be remotely planned and reviewed with readily access to contextualized Operational and Engineering information, in 3 minutes or less
- All assets in the current deployment are ingested with new data every day
- Five Business Units have been digitalized



Woodside



Breakeven 3.4 years after commencement

Challenges

- Improve the quality of facility engineering information
- Reduce handover costs
- Increase productivity

Solution

Woodside is using AVEVA Asset Information Management for:

- Early identification and compliance with documentation and handover requirements
- Effective communications both within the team and with interfacing parties
- Efficient management of new and legacy engineering data

- Improved quality of facility engineering information and access to it
- Better quality of data prevents workplace accidents and unplanned shutdown
- Better knowledge retention
- Improved regulatory compliance



Origin



Seamless handover of information assets

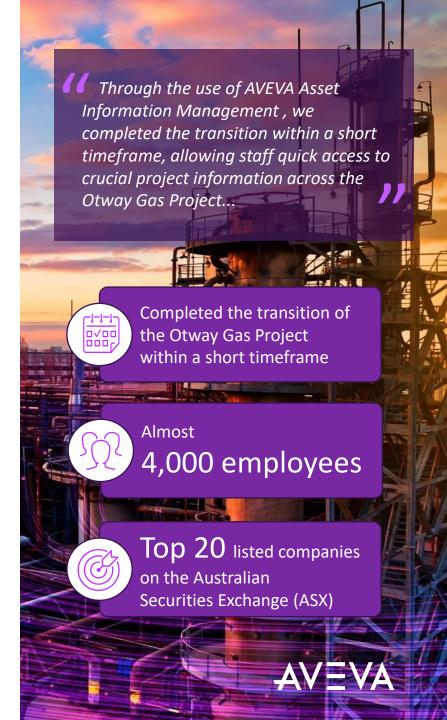
Challenges

- Handover of a vast number of documents from acquired assets.
- Transfer operations and engineering data accurately and completely.
- Avoid safety risk and substantial costs during handover process.

Solution

 Origin used AVEVA Asset Information Management to safely complete the transition of the Otway Gas Project within a short timeframe, allowing staff quick access to crucial project information.

- More than 100,000 individual documents integrated into Origin's new systems, without interference on operations.
- Documents successfully cross-referenced, allowing information to be easily organized and accessed from its new location.
- Easy access to the data structures of the entire plant's operations enabling safe and effective operation



Promon Engenharia



Information management challenges in a complex engineering environment

Challenges

- Complex engineering environment need of only one source of information, with a unique database for all engineering information.
- Eliminate costs and points of failure by reducing interfaces that need to be maintained for each separate project.
- Enhance workflow between different engineering disciplines and comply with clients' requirements regarding engineering systems.

Solution

• Promon is using AVEVA Asset Information Management to create an enterprise data warehouse (EDW) environment, the single source of engineering information

- Ease of sharing engineering information with the procurement, construction, enterprise data and document systems.
- Ability to allocate materials to projects, and the integration of AVEVA Asset Information
 Management with Promon's planning tools, Enterprise Data Management (EDM) and ERP systems.
- High quality of information and reduced rework on site.



Yamal LNG



Digital collaboration enables delivery of major \$27 billion LNG project

Challenges

- · Avoid delays that push work into the arctic wintertime
- Get all employees to adhere to the same standards
- Checking documents manually every 3-4 months was time-consuming and error prone.
- The climate made all set-backs dangerous and costly.
- With so many partners, documents were hard to keep up-to-date and approved by all.

Solution

• Yamal LNG and YUZHNIIGIPROGAZ, a design and project engineering institute, are using AVEVA Asset Information Management to ensure project efficiency and stick to the demanding schedule, adopting a progressive approach to manage information transfer.

Results

- Consistent, compliant approach to engineering information across the project.
- Moving to a data-centric approach mitigated challenges at every stage of design and construction
- Using common systems between teams cut time out from between 'ready for startup' and full operation
- Six months' worth of savings in preparatory work

It is impossible to overestimate the importance of standards. The more thoroughly you work on the standards you use and implement at the very beginning of your working relationship, the easier your life will be at later stages. Revenue of \$236 MM (2017), with total capacity of **16.5 million tons** of LNG per year Saved around 6 months' work on site. Total assets value of \$27.6 billion (2017)

Shangai Laogang

Transforming the design, construction and delivery of the world's largest waste-to-energy plant

Challenges

- Deliver project on time and on budget
- Poor collaboration between the engineering and design teams working on the plant
- Communication gaps between EPC and plant operator
- Conflicts between various work programs
- More than 200 construction clashes detected and avoided

Solution

 Shangai Laogang, the world's largest waste-to-energy plant, is using AVEVA E3D and AVEVA Asset Information Management to ensure project efficiency and stick to the demanding schedule

Results

- Faster, more efficient and higher quality engineering and design
- Reduced errors and rework in construction
- Reductions in project cost and schedule
- Improved collaboration and information sharing between all engineering, construction & owner operator
- Faster, more effective digital handover to operations & maintenance
- Improved access to reliable information for operations and maintenance

AVEVA's solutions enabled our engineering and design teams to complete their tasks more quickly and efficiently than ever before. They also eliminated many of the construction and inter-disciplinary collision problems at the design stage, reducing waste and rework during the construction phase.

Mr. Yue, Vice President of Shanghai Environmental Group



Savings of over RMB 5 million yuan (\$700k)



Annual power generation around

900 million kWh



Capacity of 3 million tons per annum



Delivery models



AVEVA Asset Information Management

On-premises solution

What is the on-premises solution?

- Comprises of a full, on-premises deployment of AVEVA Asset Information Management
- Agnostic, end-to-end solution, that can ingest data from several different systems and data sources

Benefits of an on-premises solution?

- Highly customizable and adaptable to different scenarios
- Powerful search and reporting capabilities to display KPIs for the project
- Information standards management to enforce data validation and assurance to engineering standards
- Agnostic and non-invasive approach provides the means to bring in content from other tools



AVEVA Asset Information Management Advanced

Information standards driven cloud solution

What is a standards driven solution?

- Comprises of a deployment a with repeatable standards driven cloud-based template, keeping the configuration of the overall solution in lock step with the information standards
- Agnostic, end-to-end solution, that can ingest data from several different systems and data sources

Benefits of a standards driven solution?

- Is more easily repeatable, upgradable and maintainable
- Agnostic and non-invasive approach provides the means to bring in content from other tools
- Provides many of the benefits of an on-premises system with the ability to deploy rapidly
- All configurations are handled from a single place, allowing customers to easily take over and manage a solution in line with constantly evolving information standards
- Reduces the total cost of ownership; especially in a multi-asset deployment scenario



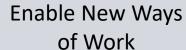
AVEVA Connect: Your Digital Transformation Hub

https://connect.aveva.com











Advanced Digital Services



Architected for Security



Part of AVEVA's growing cloud portfolio

Start anywhere, go everywhere. Take your engineering, operations and performance to the cloud.



AVEVA Connect

Our common cloud platform to transform faster, reduce IT costs, scale up and down with flexibility and securely consume our portfolio.

Front End Conceptual Engineering Design Design **Engineering** Procurement and Deliver capital projects to **Detailed Design** Construction operations efficiently, ontime and on-budget Operations Handover Operations Operations **Operations** Control Visualization Eliminate value leaks, increase operational efficiency and Operations Operations maximize collaboration Information Execution Supply Chain Production **Performance** Performance Performance Balance operating expenses and risk to optimize the supply chain, **Asset Strategy** production and asset performance Performance



AVEVA Connect is used by more than 2,500 customers already

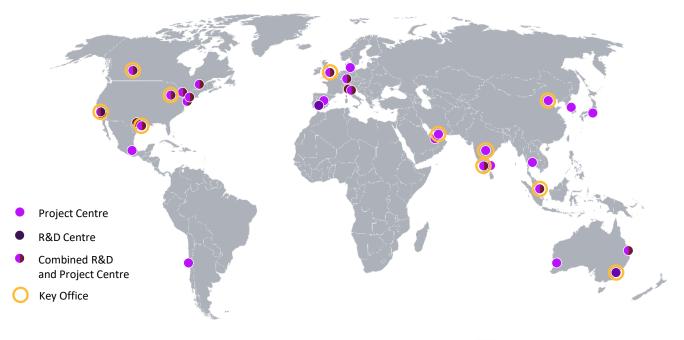
Working with 2,500+ Cloud customers globally

> Per week more than 75,000

Unique user logins

Seeing at least 20%

efficiency gain by moving to Cloud



More than

16

Solutions Available

Working on a fully integrated

Single

cloud platform

Provisioned across 5

Global

Data centers



























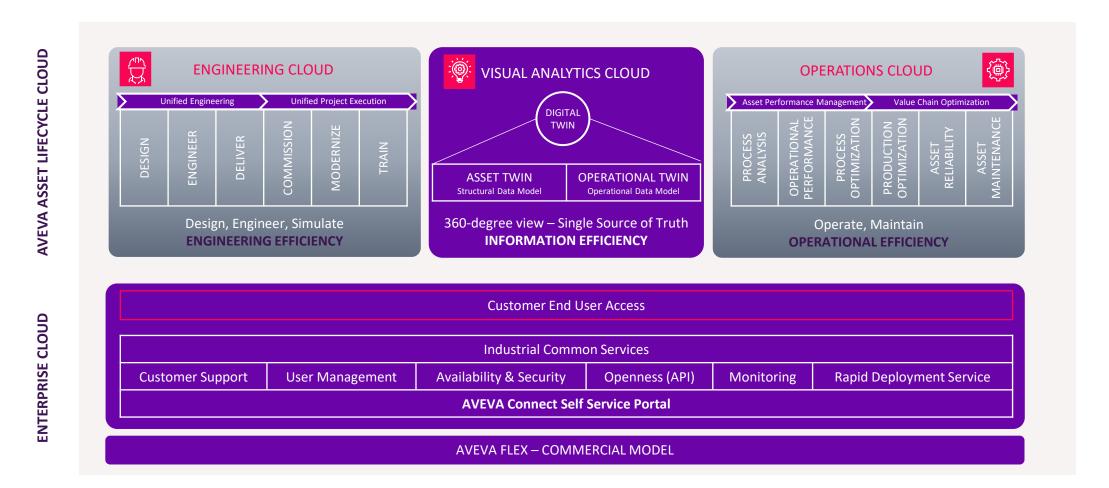








The AVEVA Cloud Platform allows the optimization across the entire Asset Lifecyle Management



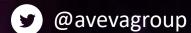


This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

The Company shall not be obliged to disclose any revision to these forward-looking statements to reflect events or circumstances occurring after the date on which they are made or to reflect the occurrence of future events.







ABOUT AVEVA

AVEVA is a global leader in engineering and industrial software driving digital transformation across the entire asset and operational life cycle of capital-intensive industries.

The company's engineering, planning and operations, asset performance, and monitoring and control solutions deliver proven results to over 16,000 customers across the globe. Its customers are supported by the largest industrial software ecosystem, including 4,200 partners and 5,700 certified developers. AVEVA is headquartered in Cambridge, UK, with over 4,400 employees at 80 locations in over 40 countries.

aveva.com

